

Mergers and Acquisitions from A to Z: Strategic and Practical Guidance for Buyers and Sellers

Andrew J. Sherman



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This practical guide to the mergers and acquisitions market is designed for the buyers and sellers of companies, and their advisors and associates. The entire spectrum of the M&A transaction, from analyzing projected financial gain to structuring documentation, is covered. Written for those already involved in M&A deals or for those considering a move in that direction, this work covers the mechanics of the deal from start to finish. It also: provides an overview of tax and accounting considerations; covers the competing objectives and viewpoints of buyer and seller; and explains how to draft definitive legal documents.

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